



## California Competes Tax Credit

Awardees from January 1, 2017 - April 13, 2017



### Fiscal Year 2016-17 Tax Credit Agreements Approved After January 1, 2017

Name	Primary Location(s)	Industry	Net Increase of Full-Time Employees	Investments	Amount of Tax Credit	Date Agreement Approved	Amount Recaptured
<a href="#">General Motors Company</a>	San Francisco	Automobile Manufacturing	1,163	\$14,000,000	\$8,000,000	April 13, 2017	
<a href="#">Proterra, Inc.</a>	City of Industry and Burlingame	Electric Automobile Manufacturing	432	\$85,967,500	\$7,500,000	April 13, 2017	
<a href="#">Renovate America, Inc.</a>	San Diego and San Francisco Counties	Energy Efficiency Consulting Services	542	\$24,400,000	\$5,475,000	April 13, 2017	
<a href="#">Hulu LLC</a>	San Francisco, Santa Monica, and Novato	Online Streaming Media Service Provider	410	\$109,656,500	\$4,260,600	April 13, 2017	
<a href="#">Course Hero, Inc.</a>	Redwood City	Educational Online Services	265	\$22,885,000	\$3,300,000	April 13, 2017	
<a href="#">NuVasive, Inc.</a>	San Diego	Medical Device Manufacturing	245	\$36,008,000	\$3,000,000	April 13, 2017	
<a href="#">Honey Science Corporation</a>	Los Angeles and Santa Barbara	Software Development	254	\$10,256,000	\$2,500,000	April 13, 2017	
<a href="#">Procore Technologies, Inc.</a>	Carpinteria, San Jose, and San Diego	Software Developer	739	\$4,690,000	\$2,500,000	April 13, 2017	
<a href="#">ServiceTitan, Inc.</a>	Glendale	Software Development	177	\$4,036,369	\$2,500,000	April 13, 2017	
<a href="#">Nevro Corp</a>	Redwood City	Medical Device Design and Manufacturing	216	\$19,175	\$2,000,000	April 13, 2017	
<a href="#">Wipro Limited</a>	Mountain View	Information Technology Consulting Services	304	\$8,133,740	\$2,000,000	April 13, 2017	
<a href="#">Cutwater Spirits, Inc.<sup>1</sup></a>	San Diego	Beverage Manufacturing	64	\$17,000,000	\$2,000,000	April 13, 2017	
<a href="#">Survios, Inc.<sup>1</sup></a>	Los Angeles	Software Development	200	\$6,543,400	\$1,900,000	April 13, 2017	
<a href="#">Central Valley Eggs LLC<sup>1,2</sup></a>	Wasco, Bakersfield, and Kern County	Agricultural Food Processing	53	\$149,379,414	\$1,850,000	April 13, 2017	
<a href="#">Compass California, Inc.</a>	Beverly Hills, San Francisco, and San Diego	Online Real Estate Services	77	\$16,600,000	\$1,500,000	April 13, 2017	
<a href="#">Trailer Park, Inc.</a>	Los Angeles	Motion Picture and Video Production	131	\$32,360,000	\$1,500,000	April 13, 2017	
<a href="#">Safeway, Inc.</a>	Merced, or Merced and Riverside	Food Manufacturing	51	\$23,000,000	\$1,250,000	April 13, 2017	
<a href="#">Vege Mist, Inc.<sup>2</sup></a>	Compton	Display Fixtures Manufacturing	32	\$5,000,000	\$1,250,000	April 13, 2017	
<a href="#">Phyomix, Inc.</a>	San Diego	Video Game Developer	69	\$11,893,030	\$1,200,000	April 13, 2017	
<a href="#">Sunset Aviation LLC</a>	Petaluma	Aircraft Management Services	77	\$275,000	\$1,100,000	April 13, 2017	
<a href="#">The New JEM LLC</a>	Fremont	Electrical System Manufacturing and Installation	90	\$6,000,000	\$1,075,500	April 13, 2017	
<a href="#">Dyotta, Inc.</a>	Unknown	Software Development	44	\$200,000	\$1,000,000	April 13, 2017	
<a href="#">Fanatics Retail Group Fulfillment, Inc.</a>	San Mateo	Online Retail Warehouse and Distribution	235	\$400,000	\$1,000,000	April 13, 2017	
<a href="#">United Material Handling</a>	Perris	Warehouse Equipment Distribution and Installation Services	91	\$9,687,000	\$1,000,000	April 13, 2017	
<a href="#">Pacific Auto Recycling Center, Inc.<sup>1</sup></a>	Lancaster	Automotive Recycling Services	78	\$1,300,000	\$1,000,000	April 13, 2017	
<a href="#">IBISWorld, Inc.</a>	Los Angeles	Business Research and Publishing	47	\$250,000	\$971,655	April 13, 2017	
<a href="#">Labcon, North America</a>	Petaluma	Plastics Manufacturing	47	\$17,420,000	\$800,000	April 13, 2017	
<a href="#">Crossinstall, Inc.</a>	San Francisco	Mobile Application Development	75	\$294,400	\$775,000	April 13, 2017	
<a href="#">Lulu's Fashion Lounge, Inc.<sup>2</sup></a>	Chico and Los Angeles	Clothing Manufacturing	167	\$6,824,715	\$750,000	April 13, 2017	
<a href="#">Montrose Environmental Group, Inc.</a>	Irvine, Berkeley, and San Diego	Emission Testing Services	63	\$6,286,500	\$750,000	April 13, 2017	
<a href="#">Younger Mfg. Co.</a>	Torrance and Los Angeles County	Eyeglass Manufacturing	56	\$10,050,000	\$735,000	April 13, 2017	
<a href="#">MFour Mobile Research, Inc.</a>	Irvine and Orange County	Mobile Application Development	77	\$1,050,000	\$680,000	April 13, 2017	
<a href="#">San Francisco Spice Company</a>	Woodland	Food Manufacturing	24	\$25,000,000	\$650,000	April 13, 2017	
<a href="#">Cabeau, Inc.</a>	Woodland Hills	Travel Accessory Design	51	\$3,000,000	\$600,000	April 13, 2017	
<a href="#">Prism Aerospace</a>	Corona	Aerospace Component Manufacturing	23	\$6,000,000	\$600,000	April 13, 2017	
<a href="#">SOR Technology LLC</a>	Carlsbad and San Diego County	Online Travel Arrangement and Reservation Services	80	\$1,705,000	\$600,000	April 13, 2017	
<a href="#">3D Systems, Inc.</a>	San Diego	3D Printer Manufacturing	89	\$8,000,000	\$550,000	April 13, 2017	
<a href="#">Flavor Insights LLC<sup>1</sup></a>	Benicia	Food and Beverage Manufacturing	17	\$2,951,000	\$550,000	April 13, 2017	
<a href="#">Advanced Spectral Technology, Inc.</a>	Simi Valley	Optical Instrument and Lens Manufacturing	24	\$825,000	\$500,000	April 13, 2017	
<a href="#">George Fischer Corporation</a>	El Monte, Bakersfield, and Irvine	Pipe Manufacturing	42	\$5,400,000	\$500,000	April 13, 2017	
<a href="#">HM Systems, Inc.<sup>1</sup></a>	San Diego	Healthcare Services	18	\$899,000	\$500,000	April 13, 2017	
<a href="#">GearLaunch, Inc.</a>	San Francisco	Online Payment Services	72	\$320,000	\$495,000	April 13, 2017	
<a href="#">Maas Energy Works, Inc.<sup>1</sup></a>	Redding and Galt	Biogas Energy Services	13	\$1,800,000	\$491,000	April 13, 2017	
<a href="#">San Antonio Winery, Inc.</a>	Los Angeles, Ontario, and Paso Robles	Winery	33	\$15,430,000	\$475,000	April 13, 2017	
<a href="#">Cool Steam Pasteurization LLC<sup>1,2</sup></a>	Madera	Food and Beverage Manufacturing	19	\$3,511,650	\$450,000	April 13, 2017	
<a href="#">First Pick Builders, Inc.<sup>1</sup></a>	Lakeport	Construction Services	19	\$1,341,000	\$450,000	April 13, 2017	
<a href="#">Biospyder Technologies, Inc.<sup>1</sup></a>	Carlsbad	Biotechnology Research and Development	39	\$1,005,000	\$425,000	April 13, 2017	
<a href="#">Enviro Tech Chemical Services, Inc.<sup>2</sup></a>	Modesto	Chemical Manufacturing	14	\$2,375,500	\$400,000	April 13, 2017	
<a href="#">Hodo, Inc.</a>	Sacramento and Oakland	Food Manufacturing	54	\$2,253,200	\$400,000	April 13, 2017	
<a href="#">PCTest Engineering Laboratory, Inc.</a>	San Jose and Morgan Hill	Electronic Device Testing Services	17	\$25,000,000	\$400,000	April 13, 2017	
<a href="#">Milano Technical Group, Inc.<sup>1,2</sup></a>	Merced	Agricultural Equipment Manufacturing	20	\$2,270,000	\$400,000	April 13, 2017	
<a href="#">MatterHackers, Inc.</a>	Foothill Ranch	3D Printer Manufacturing and sales	77	\$1,225,000	\$380,000	April 13, 2017	
<a href="#">Top-Tier Engineering, Inc.<sup>1</sup></a>	Ontario and Merced	Electrical Engineering Services	39	\$1,158,000	\$360,000	April 13, 2017	
<a href="#">Universal Audio, Inc.</a>	Scotts Valley	Audio and Visual Equipment Manufacturing	27	\$3,023,091	\$300,000	April 13, 2017	
<a href="#">The Marketing Department, Inc.<sup>1</sup></a>	Salinas, Monterey, and San Diego	Online Marketing Consulting Services	9	\$1,022,500	\$300,000	April 13, 2017	
<a href="#">Watsonville Auto Body</a>	Salinas, Santa Cruz, Monterey, and Freedom	Automotive Repair	24	\$2,470,500	\$280,000	April 13, 2017	
<a href="#">Digital-Telepathy, Inc.</a>	San Diego	Web and Product Design and Marketing Services	15	\$350,000	\$275,000	April 13, 2017	
<a href="#">Chief Digital Advisors LLC<sup>1</sup></a>	Carlsbad	E-Commerce Technology and Marketing Services	36	\$141,500	\$275,000	April 13, 2017	
<a href="#">Diakont Advanced Technologies, Inc.</a>	San Diego	Robotics Manufacturing	28	\$6,796,160	\$250,000	April 13, 2017	
<a href="#">J. Moraga Construction, Inc.<sup>2</sup></a>	Merced	Commercial and Institutional Building Construction Services	49	\$1,960,500	\$250,000	April 13, 2017	
<a href="#">Materson Brush, Inc.</a>	Fremont	Chemical and Adhesive Manufacturing	11	\$3,146,750	\$250,000	April 13, 2017	
<a href="#">Ventura Health Care, Inc.</a>	Newport Beach	Healthcare Administration	64	\$3,128,750	\$250,000	April 13, 2017	
<a href="#">Bargas Environmental Consulting LLC<sup>1</sup></a>	Sacramento and Los Angeles	Environmental Consulting Services	13	\$193,600	\$250,000	April 13, 2017	
<a href="#">RRS Accounting Services, Inc.<sup>1</sup></a>	Laguna Hills	Accounting Services	9	\$99,400	\$250,000	April 13, 2017	
<a href="#">Critical Structures<sup>1</sup></a>	Anaheim and Lomita	Architectural and Engineering Consulting Services	7	\$90,000	\$225,000	April 13, 2017	
<a href="#">Mather Aviation LLC</a>	Mather	Aircraft Engine and Engine Parts Maintenance	6	\$6,290,000	\$200,000	April 13, 2017	
<a href="#">Regent Aerospace Corporation</a>	Valencia	Airplane Interior Repair	20	\$10,500,000	\$200,000	April 13, 2017	
<a href="#">South Bay Biomics</a>	Torrance	Medical Laboratories	7	\$325,300	\$200,000	April 13, 2017	
<a href="#">Civitas Advisors, Inc.<sup>1</sup></a>	Sacramento	Consulting Services	7	\$86,330	\$200,000	April 13, 2017	

<a href="#">Sonoma Springs Brewing Company LLC</a> <sup>1</sup>	Sonoma and Vacaville	Brewery	17	\$1,485,000	\$200,000	April 13, 2017
<a href="#">Tracey Rivera Insurance Agency, Inc.</a> <sup>1</sup>	Imperial Beach and San Diego	Insurance Agencies and Brokerages	6	\$85,000	\$200,000	April 13, 2017
<a href="#">Zenith Manufacturing, Inc.</a> <sup>1</sup>	Sun Valley	Marine and Aerospace Component Manufacturing	11	\$300,000	\$200,000	April 13, 2017
<a href="#">Zeno Tax Solutions LLC</a> <sup>1,2</sup>	Eureka	Accounting Services	6	\$244,000	\$200,000	April 13, 2017
<a href="#">mPulse Mobile, Inc.</a>	Encino	Mobile Device Application and Software Developer	44	\$0	\$175,000	April 13, 2017
<a href="#">Sherpa Clinical Packaging LLC</a>	San Diego	Biomedical and Biotechnology Shipping Equipment Manufacturing and Services	41	\$4,650,000	\$175,000	April 13, 2017
<a href="#">Simplexity Product Development, Inc.</a>	San Diego and Sunnyvale	Engineering Services	11	\$58,500	\$175,000	April 13, 2017
<a href="#">Berkeley Forge &amp; Tool, Inc.</a>	Berkeley	Tool Manufacturing	10	\$1,500,000	\$170,000	April 13, 2017
<a href="#">Agromillora California, Inc.</a>	Gridley	Tree Nursery	65	\$9,200,000	\$150,000	April 13, 2017
<a href="#">Anthony G. Avila</a> <sup>1</sup>	Fresno	Engineering Services	5	\$490,000	\$150,000	April 13, 2017
<a href="#">Meridian Investment Counsel, Inc.</a> <sup>1</sup>	San Leandro	Business Management Consulting Services	4	\$318,700	\$150,000	April 13, 2017
<a href="#">Plan Tierra LLC</a> <sup>1</sup>	Davis	Environmental Consulting Services	8	\$258,717	\$150,000	April 13, 2017
<a href="#">RedNight Consulting, Inc.</a> <sup>1</sup>	Aliso Viejo	Information Technology Services	22	\$142,800	\$150,000	April 13, 2017
<a href="#">Griswold &amp; Griswold Insurance Agency, Inc.</a> <sup>1</sup>	Torrance	Financial and Insurance Services	8	\$101,600	\$147,500	April 13, 2017
<a href="#">Stillwater Family Therapy Group, Inc.</a> <sup>1</sup>	Gardena	Mental Health Services	9	\$8,000	\$145,600	April 13, 2017
<a href="#">Durham Construction Company, Inc.</a> <sup>1</sup>	Fresno County	Construction Services	6	\$250,000	\$140,000	April 13, 2017
<a href="#">Western Engineering Contractors, Inc.</a>	Loomis	Engineering Services	23	\$5,000,000	\$130,000	April 13, 2017
<a href="#">David Peel</a> <sup>1</sup>	Huntington Beach	Online Marketing and Advertising	5	\$75,000	\$125,000	April 13, 2017
<a href="#">Officengine, Inc.</a> <sup>1</sup>	San Francisco	Software Development	16	\$45,000	\$125,000	April 13, 2017
<a href="#">The Hive Digital Marketing, Inc.</a> <sup>1</sup>	Fairfax and San Rafael	Web Design and Marketing	4	\$615,000	\$120,000	April 13, 2017
<a href="#">Rocket Composites, Inc.</a> <sup>1</sup>	West Sacramento	Carbon Fiber Manufacturing	10	\$485,000	\$115,000	April 13, 2017
<a href="#">Ruffstuff, Inc.</a>	Loomis	Automotive Parts Manufacturing	18	\$964,000	\$110,000	April 13, 2017
<a href="#">El Centro Lanes, Inc.</a> <sup>2</sup>	El Centro	Bowling Alley	5	\$65,000	\$100,000	April 13, 2017
<a href="#">Fleet Guy LLC</a>	Sacramento	Vehicle Refurbishing Services	28	\$380,000	\$100,000	April 13, 2017
<a href="#">New City Executive Insurance Services LLC</a> <sup>1</sup>	San Diego, Los Angeles, and San Francisco	Financial and Insurance Services	13	\$677,000	\$100,000	April 13, 2017
<a href="#">Newomics, Inc.</a> <sup>1</sup>	Emeryville	Biotechnology Research and Development	8	\$19,000	\$100,000	April 13, 2017
<a href="#">North Star Sensors LLC</a> <sup>1</sup>	Oceanside	Thermometer Manufacturer	5	\$197,000	\$100,000	April 13, 2017
<a href="#">Stretch Solutions LLC</a> <sup>1</sup>	Corona	Fabricated Metal Product Manufacturing	5	\$260,000	\$100,000	April 13, 2017
<a href="#">Symphony Financial Planning LLC</a> <sup>1,2</sup>	Davis	Financial Planning and Management Services	3	\$268,600	\$100,000	April 13, 2017
<a href="#">Printopva LLC</a>	Redding	Book Publishing	5	\$165,000	\$75,000	April 13, 2017
<a href="#">Charlie Marano</a> <sup>1</sup>	Sacramento	Graphic Design Services	11	\$460,000	\$75,000	April 13, 2017
<a href="#">N3X MSP, Inc.</a> <sup>1,2</sup>	Yuba City and Roseville	Information Technology Services	6	\$303,530	\$75,000	April 13, 2017
<a href="#">Van Duerr Industries, Inc.</a> <sup>1</sup>	Chico	Industrial Machinery Manufacturing	38	\$3,842,550	\$75,000	April 13, 2017
<a href="#">Mansell Designs LLC</a> <sup>1</sup>	Temecula	Anatomical Model Manufacturing	2	\$134,860	\$65,000	April 13, 2017
<a href="#">Calm Computing, Inc.</a> <sup>1</sup>	Sacramento	Information Technology Services	12	\$0	\$50,000	April 13, 2017
<a href="#">Cornerstone Eye Center</a> <sup>1</sup>	Rowland Heights	Ophthalmologic Surgery and Related Services	5	\$225,000	\$50,000	April 13, 2017
<a href="#">Lieb Cody &amp; Co., CPA's Inc.</a> <sup>1</sup>	Torrance	Accounting Services	2	\$249,950	\$50,000	April 13, 2017
<a href="#">Mackinnon Products LLC</a> <sup>1</sup>	Sonoma	Equine Therapy Product Manufacturing	4	\$178,500	\$50,000	April 13, 2017
<a href="#">SoCal Packaging Repair, Inc.</a> <sup>1</sup>	Chino	Warehouse Equipment Installation and Repair Services	8	\$226,150	\$50,000	April 13, 2017
<a href="#">SCG- Spicer Consulting Group LLC</a> <sup>1</sup>	Murrieta	Financial Planning and Management Services	8	\$27,800	\$48,000	April 13, 2017
<a href="#">Samuel C. Derouin</a> <sup>1</sup>	Oakland	Fabricated Metal Product Manufacturing	2	\$85,000	\$45,000	April 13, 2017
<a href="#">AMC CPAs &amp; Consultants</a> <sup>1</sup>	Los Angeles	Accounting Services	3	\$0	\$42,000	April 13, 2017
<a href="#">Fine Construction, Inc.</a> <sup>1</sup>	Truckee	Construction Services	4	\$50,000	\$40,000	April 13, 2017
<a href="#">CPA Insight, Inc.</a> <sup>1</sup>	Fremont	Accounting and Financial Management Services	2	\$48,000	\$30,000	April 13, 2017
<a href="#">MinowCPA Corporation</a> <sup>1</sup>	Newport Beach and Santa Ana	Accounting Services	8	\$1,700,000	\$20,000	April 13, 2017
				<b>Total</b>	<b>\$86,196,855</b>	
				<b>Total Tax Credits after Adjusting for S-Corporation Law</b>	<b>\$91,410,355*</b>	

\*One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).

<sup>1</sup> This company qualified as a small business as defined in California Revenue and Taxation Code sections 17053.73 or 23626. AB 2900 (Committee on Jobs, Economic Development, and the Economy, Ch. 582, Stats. of 2016) amended California Revenue and Taxation Code sections 17059.2(c)(6)(G) and 23689(c)(6)(G) to expand the reporting requirements of the California Competes Tax Credit program effective January 1, 2017, to include this information.

<sup>2</sup> This company was given a priority for being located in a high unemployment area and/or high poverty area. AB 2900 AB 2900 (Committee on Jobs, Economic Development, and the Economy, Ch. 582, Stats. of 2016) amended California Revenue and Taxation Code sections 17059.2(c)(6)(G) and 23689(c)(6)(G) to expand the reporting requirements of the California Competes Tax Credit program effective January 1, 2017, to include this information.